(Name), thank you for taking the time to talk to me today! Can you believe the Holidays are already creeping up on us!! Where does the time go!!! I noticed you have been with \_\_\_\_\_\_\_\_\_\_\_ for quite awhile now. Tell me about some of the biggest obstacles you are coming across in your role right now. At CanZell obstacles are never a problem for us. We take it as an opportunity to learn and grow as a team. Have you heard about our 5-level revenue share program at CanZell? You can earn up to 45% of the company dollar! Can you imagine your potential revenue is $6,300 per agent that you recruit? Let’s do the math. 10 x $6,300 = an extra $63,000 in residual income per year. The numbers make sense!