**BECOME A BETTER AGENT CHECKLIST !!!**

* 2 FACEBOOK POST’S IN ONE DAY
* 2 INSTAGRAM POST’S IN ONE DAY
* 1 TIK TOK VIDEO
* CALL/TEXT/EMAIL 10 LEADS A DAY
* REACH OUT TO PREVIOUS CO-BROKERS AND INVITE THEM TO A NATIONAL CALL
* CALL/TEXT/EMAIL 20 OLD LEADS
* 10 DOOR KNOCKS, OR REACH 10 PEOPLE ON THE PHONE
* 5 POP BYS WITH AMAZON, SEND A GIFT AND AN EMAIL TEXT OR CALL!
* POST A BUSINESS HIGHLIGHT VIDEO
* GRAB A GIFT FOR YOUR DR/DENTIST/ETC.
* CREATE A FACEBOOK GROUP FOR PAST CLIENTS
* REACH OUT TO 10 PEOPLE AND INTRODUCE YOURSELF AS AN AGENT TO PEOPLE YOU DO NOT KNOW
* SEND OUT 10 POST CARDS “JOST SOLD”
* ATTEND A BNI OR A NETWORKING EVENT IN YOUR LOCAL AREA
* DROP OFF $5 GIFT CARDS TO YOUR CLIENTS AND FRIENDS
* SEND SOMEONE TO GET PRE-APPROVED BY JAMES LOONEY
* POST A CURRENT VIDEO ABOUT JOINING CANZELL
* DISTRIBUTE 10 PERSONALIZED SELLER GUIDES AND HAND OUT AT LOCAL COFFEE SHOPS
* CALL PAST CLIENTS WITH QUESTIONS
* REFRESH UPDATE YOUR KV CORE SITE
* HOST AN OPEN HOUSE FOR ONE OF THE AGENTS AT CANZELL
* INVITE 20 PEOPLE TO LIKE YOUR REAL ESTATE PAGE
* ASK 5 CLIENTS FOR REVIEWS ON YOUR SIT!
* SET UP GOOGLE PAGE , ON MYBUSINESSPAGE
* HOST A Q&A EVENT FOR FIRST TIME HOME BUYERS!
* NETWORK WITH HOME BUILDERS IN YOUR AREA, GO TO 3 NEW HOME SITES AND MEET BUILDERS AND REPS!
* CALL 10 FSBO LISTINGS
* SEND 3 HANDWRITTEN THANK YOU NOTES TO REFERRAL SOURCES